Bluesky Online Solutions Capability Statement



Introduction

Bluesky Online Solutions Business IT Solutions is a consultancy service and premier holistic IT support provider. Our offerings encompass professional expertise to help you navigate simple and complex IT and digital environments through strategic advice, governance, risk, and compliance (GRC), architecture, security strategy and framework development, project management, a fully managed on-site and rapid remote support desk, staff engagement, and training services.

Governance, Risk and Compliance

Bluesky Online Solutions collaborates with you to deliver a customised Governance, Risk and Compliance (GRC) solution that meets your business needs. With our approach, we ensure the thorough implementation of GRC policies, practices, and software, optimising benefits for your organisation.

Data Security and Privacy

Our experienced professionals can advise you on secure data storage, data loss prevention, and encryption. Additionally, we develop enterprise data security strategies and oversee their execution. Our comprehensive services also include backup and recovery support, along with proactive monitoring to ensure the continuity of your business-critical systems. Our tailored approach to your business continuity is innovative and provides detailed actionable processes to assist your team during adverse events.

Security Monitoring

Bluesky Online Solutions is committed to delivering comprehensive cybersecurity review, design, support and management as a managed service provider. Our services include 24/7 remote and onsite support, proactive monitoring, and a genuine partnership approach to Cyber Security and management. We prioritise securing your business-critical systems to ensure the integrity and confidentiality of your data. Our comprehensive approach to Cyber Security encircles user scenario training to ensure that nothing is left for granted.

Applications and Platforms Management

Bluesky Online Solutions licenses and manages standard off-the-shelf applications and associated platforms, including Microsoft 365 for Business and Google Workspace ecosystems. Our experienced professionals provide monitoring and support and, where required, craft custom solutions tailored to your business's unique needs.

Line of Business Applications Integration

Collaborating with your preferred Line of Business applications specialist, Bluesky Online Solutions ensures the security and integrity of your digital assets. Our approach guarantees a seamless integration of specialised applications into your overall IT framework.

Bluesky Online Solutions Capability Statement



Teams and Calling

Experience unbeatable value with our Cloud Teams Phone System package. Bluesky Online Solutions provides professional support, call flow design, extension setups, licensing changes, and general help and training for businesses of any size.

Cloud Telephony VoIP

Bluesky Online Solutions consults, designs, implements and manages cloud telephony solutions for any client from 2 to 1000s' extensions. From basic ring-ring answer through to complex call centre or unified platforms, we have solutions that can be tailored to support your business strategy.

Azure Cloud:

Bluesky Online Solutions has extensive expertise in the design and management of Microsoft Azure. Addressing fit-for-business design and applying structured management to policies and permissions ensures universal compliance and access to your digital assets. Our Managed Services offering includes remote support, proactive monitoring, and cost management.

IT Infrastructure

Bluesky Online Solutions provides fully managed infrastructure support to ensure the completeness and security of your digital domains. Our design engineers work in conjunction with you to ensure that our solutions are designed to meet the explicitness of your intent; we leave nothing unturned when it comes to creating robust networks for clients like you.

Hardware and Software Lifecycle Management

Bluesky Online Solutions offers clients comprehensive management of hardware and software/application life cycles. By maintaining and overseeing hardware, including computer and printer fleets, we provide our clients with flexibility and certainty regarding overall asset management costs. A well-managed hardware and software platform reduces the risk of security vulnerabilities, such as ransomware, data breaches and identity theft, and enhances staff productivity.

Project Management:

Bluesky Online Solutions excels in providing end-to-end project management services, adhering to industry-standard frameworks and methodologies. From initiation to successful sign-off, our expert team ensures the successful delivery of your investment.

Business Effectiveness and Efficiency Alignment:

Our team of business process management experts identify inefficiencies within your environment. Offering an analytical analysis of findings and aligning to best practices, our insights into enhanced workflows typically yield a return on investment of approximately 35% for clients.

© 2023 | 2024 - Confidential

Bluesky Online Solutions Capability Statement



Strategy and Alignment with Digital Transformation:

As a managed service provider, Bluesky Online Solutions recognises that technology investment extends beyond applications and cybersecurity. We understand that poorly delivered technology can adversely impact any business. Backed by well-qualified industry leaders with real-world experience, we offer a comprehensive consultation service to guide clients through digital transformation and ensure strategic alignment. Our services are designed to explore, test and validate business in technology and technology in business.

The core team

People	Responsibility	Credential
Zane Devey	Project and programme GM	Dip Information Tech Prosci Prince2
Bee Tungngern	Enterprise Architect + Cyber Security GM	Masters Information Technology (Cyber Security)
Nate Leddy	Technical delivery GM	Dip Computing Azure, Microsoft and AWS certified
Adesh Pednekar	Delivery and Change GM	MBA Agile Prince2
Gary Myburgh	Business GM	MBA BCom Prince2 Agile
Glen Ramsay	Client Engagement GM	Dip Telecommunications